

**THIS IS A DRAFT AND WILL BE REPLACED BY THE FINAL, SIGNED ORDINANCE  
OR RESOLUTION ADOPTED BY CITY COUNCIL**

**ORDINANCE**

**APPROVING THE SA: READY TO WORK FY 2024 BUDGET  
FOR THE FISCAL YEAR BEGINNING JULY 1, 2023 AND  
ENDING ON JUNE 30, 2024 IN THE AMOUNT OF  
\$35,192,498.00, AND PERSONNEL COMPLEMENT AS  
ADOPTED BY THE SAN ANTONIO EARLY CHILDHOOD  
EDUCATION MUNICIPAL DEVELOPMENT CORPORATION  
BOARD OF DIRECTORS ON MAY 9, 2023; AND APPROVING  
A PROFESSIONAL SERVICES AGREEMENT WITH SOCIAL  
FINANCE, INC IN THE AMOUNT OF \$150,000.00 IN  
CONNECTION WITH THE PAY IT FORWARD INTERNSHIP  
PROGRAM**

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**WHEREAS**, in 2012, pursuant to Chapter 379A, Texas Local Government Code, titled the "Better Jobs Act" (the "Act"), and the approval of the voters, the City Council of the City of San Antonio authorized the creation of the San Antonio Early Childhood Education Municipal Development Corporation (the "Corporation") for the purposes of developing early childhood literacy and educational programs in accordance with the Act; and

**WHEREAS**, the Act also authorizes a municipal development corporation to develop and implement programs to facilitate the development and operation of programs for job training, the provision of funding to accredited post-secondary educational institutions; and

**WHEREAS**, on November 3, 2020, City of San Antonio voters approved the SA: Ready to Work ballot initiative (the "RTW Program" or "RTW") authorizing a 1/8th cent sales and use tax for a period of four years to provide workforce development training and higher education to assist the unemployed, underemployed, or underserved community in obtaining high-demand, well-paid careers; and

**WHEREAS**, since January 2022, over 14,000 individuals have applied for RTW and as of May 2023, 308 employers have pledged to support RTW by engaging in employer initiatives and hiring RTW participants; and

**WHEREAS**, RTW intake agencies have completed interviews of 5,205 applicants, have confirmed 3,894 applicants eligible to date, and have enrolled 2,277 participants in approved training programs; and

**WHEREAS**, 369 participants have successfully completed training, and 108 have been placed in quality jobs, with a median starting hourly wage of \$18.68 which reflects an average hourly wage increase of \$16 or an annual increase of over \$33,000 per individual: and

**WHEREAS**, additionally, in early 2023, WDO began working with Social Finance, Inc, a national impact finance and advisory non-profit, on a pilot program entitled, “Pay It Forward”, in which a RTW pledged employer hosts a meaningful internship for Program participants, and, upon hire, contributes to a City workforce fund for future workforce initiatives; and

**WHEREAS**, staff recommends an agreement in an amount of \$150,000.00 with Social Finance to implement the Pay It Forward Internship Program, to include services such as supporting employer conversations, negotiating employer agreement and data sharing agreements, drafting participant consent forms and data collection templates, identifying new employers to sustain and scale program, and recommending continuous improvement; and

**WHEREAS**, on April 4, 2023, staff provided the San Antonio Early Childhood Education Municipal Development Corporation Board with a programmatic update and informational briefing of the proposed FY 2024 Annual Budget and Personnel Complement. On April 19, 2023, during the May 4<sup>th</sup> “B” Session, staff briefed the City Council on the same items; and

**WHEREAS**, the RtW FY 2024 Annual Budget and Personnel Complement was adopted by the Directors of the San Antonio Municipal Development Corporation Board on May 9, 2023. **NOW THEREFORE:**

**BE IT ORDAINED BY THE CITY COUNCIL OF THE CITY OF SAN ANTONIO:**

**SECTION 1.** The City Council for the City of San Antonio hereby approves the SA: Ready to Work FY 2024 Adopted Budget and personnel complement as adopted by the San Antonio Early Childhood Education Municipal Development Corporation Board of Directors on May 9, 2023 for the fiscal year beginning July 1, 2023 and ending on June 30, 2024 in the amount of \$35,192,498.00. A copy of the proposed budget is attached hereto and incorporated herein for all purposes as **Attachment I**.

**SECTION 2.** The personnel complement set out within **Attachment II** is hereby authorized and approved.

**SECTION 3.** City staff is hereby authorized to take those necessary actions to implement the budget attached hereto and approved by City Council.

**SECTION 4.** A Professional Services Agreement with Social Finance, Inc in the amount of \$150,000.00 is hereby approved.

**SECTION 5.** The City Manager or his designee is hereby authorized to execute the Agreement which has been incorporated into this Ordinance for all purposes, as **Attachment III**.

**SECTION 6.** Funds in the amount of \$150,000.00 for this ordinance is available in Fund 29108000, Cost Center 4904010001, and General Ledger 5201040 as part of the Fiscal Year 2023 Adopted Budget approved by City Council.

**SECTION 7:** Payment is authorized to Social Finance and should be encumbered with a purchase order.

**SECTION 8.** The financial allocations in this Ordinance are subject to approval by the Deputy Chief Financial Officer, City of San Antonio. The Deputy Chief Financial Officer may, subject to concurrence by the City Manager or the City Manager's designee, correct allocations to specific Cost Centers, WBS Elements, Internal Orders, General Ledger Accounts, and Fund Numbers as necessary to carry out the purpose of this Ordinance.

**SECTION 9.** This ordinance is effective immediately upon the receipt of eight affirmative votes; otherwise, it is effective ten days after passage.

**PASSED AND APPROVED** this 18<sup>th</sup> day of May, 2023.

**M A Y O R**  
Ron Nirenberg

**ATTEST:**

**APPROVED AS TO FORM:**

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Debbie Racca-Sittre, City Clerk

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Andrew Segovia, City Attorney